# 1999 DIRECTORY OF WOMAN-OWNED PROFESSIONAL AND PERSONAL SERVICES CONSULTANTS







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# 1999 DIRECTORY OF WOMAN-OWNED PROFESSIONAL AND PERSONAL SERVICES CONSULTANTS

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#### **FOREWORD**

The Directory of Woman-owned Professional and Personal Services Consultants contains 250 separate listings of American Indian, Asian/Pacific Islander, Black and Latino Professional and Personal Services Consultants in Northern California.

This resource as well as the Agency's separate directories of:

- ♦ Caterers
- ♦ Media
- ♦ Minority-owned Professional and Personal Services Consultants
- ♦ Minority-owned Construction Contractors and Truckers
- ♦ Woman-owned Construction Contractors and Truckers

are provided as resources without recommendation or representation of any kind. They have played important roles in the Agency's outreach efforts to foster equal opportunity for minority and woman-owned business enterprises.

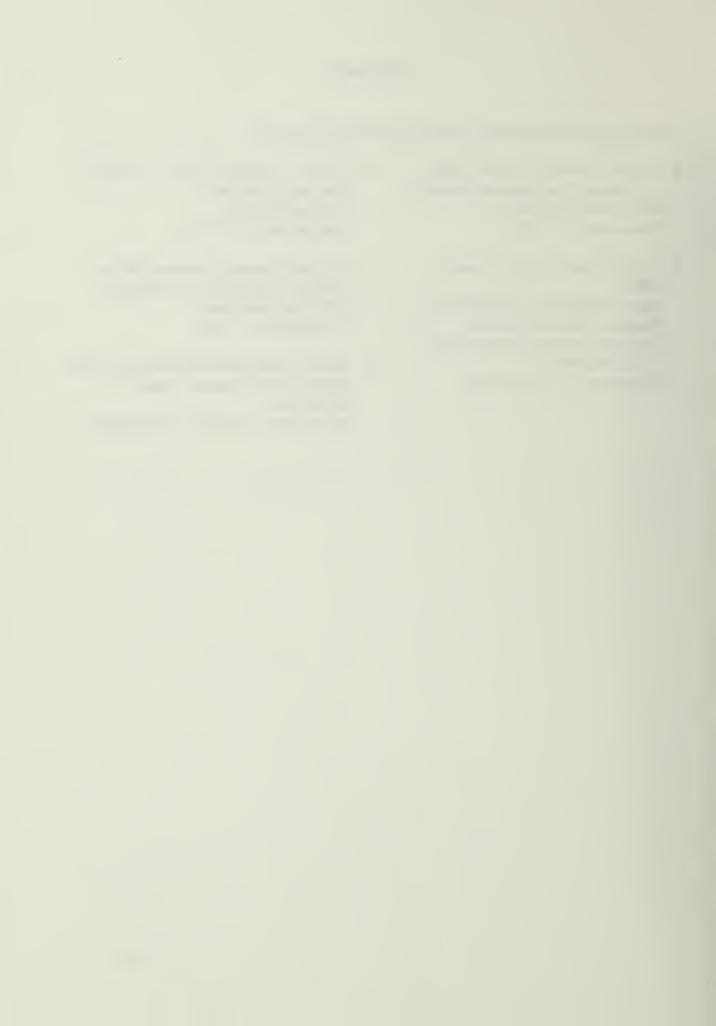
This directory is updated and re-issued periodically. Should you find any errors or omissions in the directory, please contact me at the San Francisco Redevelopment Agency at 770 Golden Gate Avenue, Room 208, San Francisco, CA 94102-3120, or telephone 415/749-2423 or FAX 415/749-2526.

Benson I. Hattem, Acting Community Services Manager Digitized by the Internet Archive in 2015

#### **PREFACE**

Questions regarding registration and licenses should be directed to:

- ◆ Stephen P. Sands, Executive Officer Calif Board of Architectural Examiners 400 R Street, Suite 4000 Sacramento, CA 95814
- ◆ Cindy Christenson, P.E., Executive Officer Board of Registration for Professional Engineers and Land Surveyors State and Consumer Services Agency P. O. Box 349002 Sacramento, CA 95834-9002
- Herbert M. Rosenthal, Esq., Exec. Director State Bar of California
   555 Franklin Street San Francisco, CA 94102
- Ms. Della Bousquet, Executive Officer California State Board of Accountancy 2000 Evergreen Street Sacramento, CA 95815
- Bureau of Collection & Investigative Srvcs
   Department of Consumer Affairs
   400 R Street
   Sacramento, CA 95814, 1-916/445-7724



## 1998 List of

## WBE Resources and Information

### I. The following are sources of assistance for WBEs:

#### A. NORTHERN CALIFORNIA

- 1. **Adobe Savings & Loan Association**, 1655 Willow Pass Road, Concord, CA 94520, 510/687-9100. *SBA-guaranteed loans*.
- Arcata Economic Development Company, 100 Ericson Court. Suite.
   100, Arcata, CA 95521, Ms. Kathleen E. Moxon, 707/822-4616.
   Micrologns
- 3. **Bank of America**, 345 Montgomery Street, San Francisco, CA 94104, 415/622-8216. *SBA-guaranteed loans*.
- 4. Bay Area Small Business Development Corporation, 3932 Harrison Street, Oakland, CA 94611-4537, Mr. Arnold Bellow, 510/450-1930, FAX: 510/652-6017. A non-profit corporation that assists minority small businesses with State-sponsored loan-guarantee programs and also offers management and technical assistance.
- 5. **Bay Area Woman Entrepreneurs**, c/o Laney College, Office of Community Relations, 900 Fallon, Oakland, CA 94607, Ms. Carole Ward-Allen, 510/464-3242 or 834-5740.
- 6. Bay Area Women's Committee, United Brotherhood of Carpenters and Joiners of America, 308 Bartlett Street, #B, San Francisco, CA 94110, Ms. Joy Vanman, 415/285-6372.
- 7. Butte College SBDC (Small Business Development Center). 260 Cohasset Road, Suite A, Chico, CA 95926, Ms. Kay Zimmerlee, 916/895-9017, FAX: 916/895-9099. Email bcsbdc@ben.bcoe.butte.k12. ca.us Serving Butte, Glenn and Tehama counties.
- 8. California Capital Small Business Development Corporation, 926 J Street, Suite 1500, Sacramento, CA 95814, Mr. Clarence Williams, 916/442-1729, FAX: 916/442-7852. Administers the state loan-guarantee program.
- 9. California Coastal Rural Development Corporation, 5 East Gabilan Street, Suite 218, Salinas, CA 93902, Mr. Herb Aarons, 408/424-1099, FAX: 408/424-1099. Administer the state loan-guarantee program.

- 10. California Department of Commerce, Office of Small Business Development, 801 K Street, Suite 1700, Sacramento, CA 95814, Mr. Bill Harper, 916/324-5068. Small business loan guarantees, management and technical assistance.
- 11. California Department of General Services, Office of Fiscal Services, PO Box 151, Sacramento, CA 95801, 916/322-5060. State Contracts Register, a semi-monthly listing of construction and service contracts available for bid from the State of California. \$60.00 per year + tax.
- 12. California Department of General Services, Office of Small and Minority Business, 1531 I Street, 2/F, Sacramento, CA 95814-2016, Ms. Gloria Joachim, 916/322-6966, FAX: 916/322-6690. Certification of Minority, Woman-owned and Disabled Veteran Business Enterprises.
- 13. California Trade & Commerce Agency, Office of Foreign Investment, 1670 South Amphlett Boulevard, Suite 123, San Mateo, CA 94402-2510, Ms. Maggee Sabovich, 650/573-4338, FAX: 650/573-4347. Attract foreign businesses to the State of California.
- 14. California Trade and Commerce Agency, Office of Small Business Development, 801 K Street, Suite 1700, Sacramento, CA 95814, 916/324-5068, FAX: 916/322-5083. California Small Business Development Center Program Help Line 800/303-6600.
- 15. California Trade & Commerce Agency, Office of Small Business Development, 801 K Street, Suite 1700, Sacramento, CA 95814, Ms. Denise M. Arend, 916/322-3502, FAX: 916/322-5084. Small business loan guarantees, management and technical assistance.
- 16. CalPTAC (California Procurement Training & Assistance Center),
  111 North Market Street, Suite 651, San Jose, CA 95113-1112,
  Ms. Elinor Sue Coates, 408/283-4995, FAX: 408/283-4999. Assist
  M/WBEs selling to federal, state and local governments.
- 17. Cascade SBDC, 737 Auditorium Drive Suite A, Redding, CA 96001, Ms. Carole Enmark, 916/247-8100, FAX: 916/241-1712. Email cenmark@awwwsome.com Serving Shasta, Siskiyou and Trinity counties..
- 18. Central California SBDC, 3419 West Shaw Avenue, Suite 102, Fresno, CA 93711, Mr. Dennis A. Winans, (800) 974-0664 or 209/275-1223, FAX: 209/275-1499. Web http://www.ccsbdc.org/ Serving Fresno and Madera counties
  - Community Office: 4125 West Caldwell, Suite D, Visalia, CA 93277, Mr. Randy Mason, 209/625-3051 or -3052, FAX: 209/625-3053. Serving Kings and Tulare counties.

- 19. Central Coast SBDC, 6500 Soquel Drive, Aptos, CA 95003, Ms. Teresa Thomae, 408/479-6136, FAX: 408/479-6166. Email sbdc@cabrillo.cc.ca. us Serving Santa Cruz and Monterey (west of Highway 101) counties.
- Contra Costa SBDC, 2425 Bisso Lane, Suite 200, Concord, CA 94520,
   Ms. Debra Longwood, 510/646-5377, FAX: 510/646-5299. Email
   MemoirsInk@aol.com Serving Contra Costa county.
- 21. Cordoba Corporation, 601 Montgomery Street, Suite 1110, San Francisco, CA 94111, Mr. Randall D. Martinez, 415/955-0888, FAX: 415/955-0895. W/MBE Clearinghouse for California Public Utilities Commission: 800/359-7998.
- 22. East Bay SBDC & CITD (Center for International Trade Development), 519 Seventeenth Street, Suite 210, Oakland, CA 94612. Mr. Faheem Hameed, 510/893-4114, FAX: 510/893-5532. Email sbdc@peralta.cc.ca.us Web http://www.ao194501.com/sbdc/ Free management and technical assistance, individual business consulting, small business training workshops, information and referral, business video tape library for Alameda county residents.
- 23. Fruitvale Community Development District Business Assistance Program, c/o Asian, Inc., 211 Tenth Street, Room 201. Oakland. CA 94607, Mr. Jacob Shin, 510/835-4828, FAX: 510/835-5105. CDBG-funded.
- 24. Gavilan College SBDC, 7436 Monterey Street, Gilroy, CA 95020, Mr. Peter Graff, 408/847-0373, FAX: 408/847-0393. Email l.nolan@gilroy.com Web http://gilroy.com/sbdc/sbdc.html Serving southern Santa Clara, San Benito and Monterey (east of Highway 101) counties.
- 25. **Greater Sacramento SBDC**, 1410 Ethan Way, Sacramento, CA 95825. Ms. Cynthia Steimle, 916/563-3210, FAX: 916/563-3266. Email steimle @mail.do.losrios.cc.ca.us Web http://www.losrios.cc.ca.us/oeed/sbdc/sbdc.htm Serving El Dorado, Sacramento and Yolo counties.
- 26. Laney College, 900 Fallon, Oakland, CA 94607, Ms. Joycelyn Robinson-Hughes, 510/464-3275. Gender Equity Coordinator Referral Program.
- 27. **MEDA** (Mission Economic Development Association). 2601 Mission Street, 9/F, San Francisco, CA 94110, Ms. Raquel Medina, 415/282-3334. FAX: 415/282-3320. Seminars, loan packages, management and technical assistance.
- 28. MOCD (Mayor's Office of Community Development). 25 Van Ness Avenue, Suite 700, San Francisco, CA 94102, 415/252-3100. FAX: 415/252-3110. Community Development Block Grant, small business loan and loan guarantee programs, HUD Section 108 loan guarantees.
- 29. Money Store Investment Corp., 3301 "C" Street, Sacramento. CA 95816, 916/442-3991. SBA-guaranteed loans.

- 30. Napa Valley College SBDC, 1556 First Street, Suite 103, Napa, CA 94559, Mr. Michael Kauffman, 707/253-3210, FAX: 707/253-3068. Email mike.kauffman@ccc-Infonet.edu Serving Napa county.
- 31. NAWIC (National Association of Women in Construction), 850 South Van Ness Avenue, San Francisco, CA 94110, Ms. Carolyn Garrety, 415/421-9134. To promote the employment and support the advancement of women in construction.
- 32. National Association of Women Business Owners, 985 Darien Way, San Francisco, CA 94127, Ms. Rhoda Singer, 415/978-5377.
- 33. North Bay Economic Development, 131 Story Circle, Santa Rosa, CA 95401, Mr. Daniel Apodaca, 707/578-2331.
- 34. North Coast SBDC, 520 E Street, Eureka, CA 95501. Ms. Fran Clark, 707/445-9720, FAX: 707/445-9652.. Serving Humboldt county. Community Office: 207 Price Mall, Suite 500, Crescent City, CA 95531, Ms. Fran Clark, 707/464-2168, FAX: 707/465-6008. Serving Del Norte county.
- 35. Oakland Business Development Corp., 519 Seventeenth Street, Suite 111, Oakland, CA 94612, Mr. Michael McPherson, 510/763-4297. Small business financing of Oakland-based businesses for working capital, inventory and equipment. Also package SBA 7a, 504 loans for capital equipment purchases and real estate.
- 36. Opportunity Capital Corporation, 39650 Liberty Street, Suite 425, Fremont, CA 94538, Mr. J. Peter Thompson, 510/651-4412. An SBIA licensee providing long term capital.
- 37. Organization of Woman Architects and Design Professionals, P.O. Box 26570, San Francisco, CA 94126, Ms. Mary Noe, 415/547-0632 or 550-6051.
- 38. PASS (SBA's Procurement Automated Source System). Small businesses desiring to do government work should call 1/800-U-ASK-SBA and request SBA Form 1167.
- 39. **Private Industry Council of San Francisco**, 745 Franklin Street, Suite 400, San Francisco, CA 94102-3117, Mr. Steve Arcelona, 415/931-7460, FAX: 415/931-7590. *Funds training programs*.
- 40. **Public Utilities Commission**, License Section, 505 Van Ness Avenue, San Francisco, CA 94102, 415/557-0377. *Inquiries regarding the validity of State PUC permits*, Mr. Philip Bremond, 415/703-1267. *W/MBE Program Coordinator*.

- 41. Redwood Empire SBDC, 520 Mendocino Avenue, Suite 210, Santa Rosa, CA 95403, Mr. Charles Robbins, 707/524-1770, FAX: 707/524-1772. Email robbins@wco.com Web http://www.santarosa.edu/sbdc Serving Marin and Sonoma counties.
  Community Offices: West Company SBDC: 367 North State Street, Suite 201, Ukiah, CA 95482, Ms. Sheilah Rogers, 707/468-3553, FAX: 707/468-3555. Serving Mendocino county.
  West Company SBDC: 306 Redwood Avenue, Fort Bragg, CA 95437, Ms. Rita Lorenz, 707/964-7571, FAX: 707/964-7571. Serving Mendocino county.
- 42. **SAFE BIDCO,** 1626 Fourth Street, Santa Rosa, CA 95404-4020, Mr. Paul O. Cormier, 707/527-8621, FAX: 707/577-7348. *Microloans and state loan-guarantee program*
- 43. SBA (Small Business Administration), 455 Market Street, Suite 6, San Francisco, CA 94105, Ms. Sharon M. May, 415/744-6808, FAX: 415/744-6812. SBA 8(a) applications.
- 44. SBA (Small Business Administration), 1200 Sixth Avenue, Suite 1700, Seattle, WA 98101-1128, Mr. Thomas Eubank, 206/553-0961. Surety Bond-guarantee program
- SBA ((Small Business Administration), 211 Main Street, 4/F,
   San Francisco, CA 94105, Ms. Carol I. Collison, 415/924-0620.
   Women's Business Ownership Representative and Loan Officer.
- 46. SBE (Small Business Exchange), PO Box 19066, San Francisco, CA 94119-0668, Mr. Gerald W. Johnson, 415/778-6250, FAX: 415/778-6255. Weekly newspaper with extensive bid listings circulated statewide.
- 47. SCORE (Service Corps of Retired Executives), c/o SBA Office. 455 Market Street, 6/F, San Francisco, CA 94105, Mr. William Hall, 415 744-6827. Entrepreneurial assistance.
- 48. San Francisco City College, 33 Gough Street, San Francisco, CA 94103, Ms. Deanna Abma, 415/241-2307. Gender Equity Coordinator Referral Program.
- 49. San Francisco Renaissance, 275 Fifth Street, San Francisco, CA 94103. Ms. Claudia Vieck, 415/541-8580, FAX: 415/541-8589. New business incubator program provides office space and consultation.
- 50. San Francisco SBDC, 711 Van Ness Avenue, San Francisco, CA 94102, Mr. Tim Sprinkles, 415/561-1890, FAX: 415/561-1894. Email sfsbdc@ziplink.net Serving San Francisco and northern San Mateo counties.

- 51. San Joaquin Delta College SBDC, 814 North Hunter Street, Stockton, CA 95202, Ms. Gillian Murphy, 209/954-5089, FAX: 209/954-5605. Web http://www.inreach.com/sbdc/ Serving Calaveras and San Joaquin counties.
  - Outreach Centers: Alpine Chamber of Commerce & SBDC, 3 Webster Street, PO Box 265, Markleeville, CA 96120, 916/694-2475, FAX: 916/694-2478. Serving Alpine county
  - Amador Economic Development Corp. & SBDC, 1500 South Highway 49, PO Box 1077, Jackson, CA 95642, Mr. Ron Mittelbrunn, 209/223-0351, FAX: 209/223-2261. Serving Amador and Calaveras counties.
- 52. **San José Development Corporation**, 111 North Market Street, Suite 360, San José, CA 95113, 408/298-8455, FAX: 408/971-0680. *Serving San José area only*.
- 53. Sierra College SBDC, 560 Wall Street, Suite J, Auburn, CA 95603, Ms. Mary Wollesen, 916/885-5488, FAX: 916/823-2381. Email smallbuz@sierra.campus.mci.net Serving Lassen, Modoc, Nevada, Placer, Plumas and Sierra counties
- 54. Silicon Valley SBDC, 298 South Sunnyvale Avenue, Suite 204, Sunnyvale, CA 94086, Ms. Elza Minor, 408/736-0680, FAX: 408/736-0679. Email sbdc@best.com Web http://www.siliconvalley-sbdc.org/Serving southern San Mateo and northern Santa Clara counties.
- 55. Solano County SBDC, 424 Executive Court North, Suite C, Suisun, CA 94585, Ms. Elizabeth Pratt, 707/864-3382, FAX: 707/864-8025. Email epratt@solano.cc.ca.us Serving Solano county.
- 56. SoMa Foundation, 965 Mission Street, Suite 705, San Francisco, CA 94103, Ms. Amelita Pascual, 415/512-9676, FAX: 512-9677. South of Market Small Business Assistance: Seminars, loan packaging, management and technical assistance.
- 57. Surety Bond Program, c/o Merriwether & Williams, 417 Montgomery Street, 2/F, San Francisco, CA 94104, Mr. Michael A. Johnson, 415/217-6570, FAX: 415/996-4421. Assists local M/WBEs in obtaining bonding and financing for contracts awarded by the City and County of San Francisco.
- 58. TDC (Technical Data Corporation), 1900 Powell Street, Suite 1170, Emeryville, CA 94608, Mr. Doug Crosby, 510/652-8851, FAX: 510'652-8013. D/WBE support program.
- 59. **Tradeswomen, Inc.**, 2830 Ninth Street, Berkeley, CA 94710, 510 649-6260; FAX: 510/649-6270. Support group for women in the trades, which publishes "Tradeswomen Magazine" and "Trade Trax", a monthly newsletter.
- 60. **Truckee River Bank**, 10015 Palisades Drive, Truckee, CA 95734, 916/587-5910. SBA-guaranteed loans.

- 61. Valley Small Business Development Corporation, 3417 West Shaw Street, Suite 100, Fresno, CA 93711, Mr. Michael Foley, 209/271-9030, FAX: 209/271-9078. Microloans and state loan-guarantee program.
- 62. WCOE (Women Construction Owners & Executives). California State Chapter, PO Box 883034, San Francisco, CA 94188-3034, 415/467-2140, Ms. Marilyn Thurau. San Francisco Bay Area District, Patti MacArthur, c/o RGW Construction, 43801 Osgood Road, Fremont, CA 94539, 510/490-1070; FAX: 510/651-4546. To promote the role of women's business enterprises and to assist women in executive management positions within the industry. To promote WBEs and to assist women in executive management positions.
- 63. WISE (Women Initiatives for Self-Employment), 450 Mission Street, Suite 402, San Francisco, CA 94105, Ms. Paulette J. Meyer, 415/247-9473 or 510/208-9473, FAX: 415/247-9471. Entrepreneur training on business assessment, marketing, finance and sales and counseling.
- 64. **Women Empowering Women**, 2380 Ninth Street, Berkeley, CA 94710, 510/649-6265. *To teach women basic trade skills*.
- 65. Yuba College SBDC, 15145 Lakeshore Drive, PO Box 4550, Clearlake, CA 95422-4550, Mr. George McQueen, 707/995-3440, FAX: 707/995-3605. Serving Lake county.

Community Office: Yuba/Sutter SBDC, 429 Tenth Street, Marysville, CA 95901, Mr. Bey Paget, 916/749-0153, FAX: 916/749-0152. Serving Sutter and Yuba counties.

Outreach Site: Colusa County SBDC, 144 Market Street, Colusa, CA 95932, Mr. George McQueen, 916/458-5881, FAX: 916/458-0335. Serving Colusa county.

#### B. SOUTHERN CALIFORNIA

- Accelerate Technology SBDC (Small Business Development Center).
   4199 Campus Drive, University Towers Suite 240, Irvine, CA 92715,
   Ms. Tiffany S. Haugen, 714/509-2990, FAX: 714/509-2997. Web http://www.accelerate.uci.edu/ Serves high technology and high growth ventures in southern California.
- 2. Association of Black Woman Entrepreneurs, P.O. Box 49368. Los Angeles, CA 90049, Ms. Dolores Ratcliffe, 213/559-2375.
- 3. **Business & Professional Women's Federation**, 5119 West Fifty Eighth Place, Los Angeles, CA 90056, Ms. Felice Cargill, 213/294-1271.
- 4. California Southern Small Business Development Corporation, 600 B Street, Suite 2450, San Diego, CA 92101, Mr. Michael McCraw, 619/232-7771, FAX: 619/232-6743.

- 5. Cordoba Corporation, 811 Wilshire Boulevard, 18/F, Los Angeles, CA 90017-2624, Ms. Angelica Martinez, 213/895-0224, FAX: 213/895-6656. W/MBE Clearinghouse for California Public Utilities Commission: 800/869-7385.
- 6. Eastern Los Angeles County SBDC, 375 South Main Street, Suite 101, Pomona, CA 91766, Ms. Toni Valdez, 909/629-2247, FAX: 909/629-8310. Email sbdcpom@ibm.net Serving eastern and central Lost Angeles. Community Offices: Pasadena SBDC, 330 North Brand, Suite 190, Glendale, CA 91203, Mr. David Ryal, 818/552-3254, FAX: 818/552-3322; Email sbdcgln@ibm.net Baldwin Hills SBDC, 3650 Martin Luther King Jr., Los Angeles. CA 90008, Mr. Cope Norcross, 213/290-2832, FAX: 213/290-7190. Site of
- 7. Coalition for Women's Economic Development, 315 West Ninth. Suite 705, Los Angeles, CA 90015, Ms. Forescee Hogan, 213/489-4995. *Microloans*.

the One-Stop-Capital Shop.

- 8. **Economic Resources Corporation**, 2600 Industry Way, Lynwood, CA 90262, Mr. Lance Drummond, 213/537-4610, FAX: 213/762-6211.
- 9. Export SBDC of Southern California, 222 North Sepulveda, Suite 1690, El Segundo, CA 90245, Ms. Gladys Moreau, 310/606-0166, FAX: 310/606-0155.Emailinfo@exportsbdc.orgWeb http://www.exportsbdc.org/Providing export services in Los Angeles county.

  Community Office: Export SBDC Ventura Office, 5700 Ralston Street, Suite 310, Ventura, CA 93003, Ms. Heather Wicka, 805/644-6191, FAX: 805/658-2252. Serving Santa Barbara and Ventura counties.

  Outreach Center: Export SBDC El Monte Office, 10501 Valley Boulevard, Suite 106, El Monte, CA 91731, Mr. Charles Blythe, 818/459-4111, FAX: 818/443-0463. Serving the eastern part of Los Angeles county.
- 10. Government Funding/Calbidco, 6255 Sunset Boulevard, Suite 1926, Los Angeles, CA 90028, 213/463-1234. SBA-guaranteed loans. (\$50,000 \$550,000 per request) @2.75 percent above prime.
- 11. **Greater San Diego Chamber of Commerce SBDC**, 4275 Executive Square, Suite 920, La Jolla, CA 92037, Mr. Hal Lefkowitz, 619/453-9388; FAX: 619/450-1997. Email sbdc@smallbiz.org Web http://www.smallbiz.org Serving central and northern San Diego county.
- 12. Hancock Urban Small Business Development Corporation, 3600 Wilshire Boulevard, Suite 926, Los Angeles, CA 90010-2613, Mr. Sam Kim, 213/382-4300. Administer the state loan guarantee program.

- 13. Inland Empire SBDC, 1157 Spruce Street, Riverside, CA 92507, Ms. Teri Corazzini-Ooms, 909/781-2345, 800/750-2353 and FAX: 909/781-2353. Email teriooms.sbdc@winriverside.org Serving Riverside and San Bernardino counties.
  Community Offices: High Desert SBDC: 15490 Civic Drive, Suite 102, Victorville, CA 92392, Mr. Mike Roessler, 619/951-1592, FAX: 619/951-8929. Serving High Desert region of San Bernardino county.
  Coachella Valley SBDC: 500 South Palm Canyon Drive, Suite 222, Palm Springs, CA 92264, Mr. Bradley Mix, 619/864-1311, FAX: 619/864-1319. Serving Riverside county.
- 14. **Inland Empire Business Incubator**: 155 South Memorial Drive, Norton Air Force Base, CA 92509, Mr. Chuck Eason, 909/382-0065, FAX: 909/382-8543. *Serving San Bernardino county*.
- 15. Mayor's Office of Small Business, 200 North Spring Street, Suite 1400, Los Angeles, CA 90012, Mr. Will Marshall, 213/485-6142.
- 16. National Association of Women Business Owners, 900 Wilshire Boulevard, Suite 1434, Los Angeles, CA 90017.
- North Los Angeles SBDC, 4717 Van Nuys Boulevard, Suite 201, Van Nuys, CA 91403, Ms. Wilma Berglund, 818/907-9922, FAX: 818/907-9890. Email Vnsbdc@aol.com Serving Burbank, Van Nuys and San Fernando Valley.
   Community Office: Gold Coast SBDC, 5700 Ralston Street, Suite 310, Ventura, CA 93003, Mr. Joe Huggins, 805/658-2688, FAX: 805/658-2252. Serving Santa Barbara and Ventura counties.
- 18. Orange County SBDC, 901 East Santa Ana Boulevard, Suite 101, Santa Ana, CA 92701, Mr. Gregory Kishel, 714/647-1172, FAX: 714/835-9008. Email gkishel@pacbell.net Serving Orange county.
- 19. Pacific Coast Regional Small Business Development Corporation, 3255 Wilshire Boulevard, Suite 1501, Los Angeles, CA 90010, Mr. R. D. Lottie, Jr., 213/739-2999, FAX: 213/739-0639..
- 20. Southwest Los Angeles County SBDC, 21221 Western Avenue, Suite 110, Torrance, CA 90501, Ms. Susan Hunter, 310/787-6466, FAX: 310/782-8607. Email shunter@admin.elcamino.cc.ca.us Serving southwestern Los Angeles county.
  Community Office: Westside SBDC, 3233 Donald Douglas Loop South. Suite C, San-ta Monica, CA 90405, Mr. Ken Davis, 310/398-8883, FAX: 310/398-3024. Serving western Los Angeles county.

- 21. Southwestern College Small Business Development and International Trade Center, 900 Otay Lakes Road, Building 1600, Chula Vista, CA 91910, Ms. Mary Wylie, 619/482-6391, FAX: 619/482-6402. Web http://www.sbditc.org Serving eastern and southern San Diego county. Community Office: Imperial Valley SBDC, Town & Country Shopping Center, 301 North Imperial Avenue, Suite B, El Centro, CA 92243, Ms. Debbie Trujillo, 619/312-9800, FAX: 619/312-9838. Email ivsbdc@quix.net Serving Imperial county.
- 22. **TDC (Technical Data Corporation)**, 3435 Camino Del Rios, Suite 214, San Diego, CA 92108, 619/282-1795; 600 West Broadway, Room 355, Glendale, CA 91204, Ms. Mary Mix, 818/956-7999 or FAX: 818/956-7995. *D/WBE support program*.
- 23. Ultratech Resources, Inc., 1025 East Chestnut Avenue, Santa Ana, CA 92701, Mr. Aaron Lovejoy, 714/542-0608. Water Resources Controlfunded D/WBE support program and Caltrans-funded D/WBE training program.
- Valley Sierra SBDC, 1012 Eleventh Street, Suite 300, Modesto, CA 95354, Ms. Kelly Bearden, 209/521-6177, FAX: 209/521-9373, Email sbdc@cell2000.net Serving Mariposa, Stanislaus and Tuolumne counties. Community Office: Merced SBDC, 1632 N Street, Merced, CA 95340, Mr. Nick Stravrianoudakis, 209/725-3800, FAX: 209/383-4959. Serving Merced county.
- Weill Institute SBDC, 1706 Chester Avenue, Suite 200, Bakersfield, CA 93301, Mr. Jeffrey Johnson, 805/322-5881, FAX: 805/322-5663. Email weill@lightspeed.net Serving Inyo, Kern, Mono and San Luis Obispo counties.
- 26. Women's Referral Service Inc., 13601 Ventura Boulevard, Suite 374, Sherman Oaks, CA 91423, 818/995-6646.

#### C. NATIONAL

- 1. AWED (American Woman's Economic Development Corporation), 641 Lexington Avenue, New York, NY 10122, Ms. Beatrice A. Fitzpatrick, 212/688-1900.
- 2. **Business and Professional Women's Foundation**, 2012 Massachusetts Avenue, NW, Washington, DC 20036, 202/293-1200.
- 3. Commerce Funding Corporation, Suite 205A, 1945 Old Gallows Road. Vienna, VA 22182-3931, Mr. Michael Ortlieb, 703/893-2150. Accounts receivable financing for 8A and small business contractors.

- 4. Foundation for Women Business Owners, 100 Wayne Avenue, Suite 830, Silver Spring, MD 20910, 301/495-4945. www.nfwbo.org Non-profit trade organization.
- 5. HABA (Hispanic-American Builders Association). 13701 N. Kendall Drive, Suite 200, Miami, FL 33186, Mr. Roberto Cervera. 305/382-5551. To promote the interests of Hispanic, Black. Anglo and woman entrepreneurs and the individuals who constitute their labor forces.
- 6. NAWIC (National Association of Women in Construction), 327 South Adams, Fort Worth, TX 76104, Ms. Paula Clements, 1-800/552-3506, 817/877-5551; FAX: 817/877-0324. To promote the employment and support the advancement of women in construction.
- 7. National Association of Black Women Entrepreneurs. P.O. Box 1375. Detroit, MI 48231, 313/963-8767.
- 8. National Association of Women Business Owners, 600 South Federal Street, Suite 900, Chicago, IL 60605, Ms. Natalie Holmes, 312/922-0465.
- 9. National Transportation Association, c/o O J transport. 4005 West Fort Street, Detroit, MI 48209-3223, Mr. John James, 313/924-2240.
- 10. PWC (Professional Women in Construction), 342 Madison Avenue, New York, NY 10173, 212/687-0610. Advancing professional, entrepreneurial and management opportunities for women and men in the construction and allied industries.
- 11. **Performance Financial Services, Inc.**, 8150 Leesburg Pike, Suite 600, Vienna, VA 22182, Mr. Warren J. Rosen, 703/556-0046. Bonding and financial support for small and minority businesses.
- 12. President's Advisory Committee on Women's Business Ownership.
  Small Business Administration, 1441 L Street, NW. Room 414.
  Washington, DC, 20416, Ms. Carolyn Doppelt Gray, Executive Director.
- 13. SWE (Society of Women Engineers), 347 East Forty-Seventh Street, Room 305, New York, NY 10016, Ms. B.J. Harrod, 212/705-7855. To provide services for graduate engineers.
- 14. WCOE (Women Construction Owners & Executives), 1615 New Hampshire Avenue NW, Suite 402, Washington, DC 20009. Ms. Norvella Reid, 202/745-9263, FAX: 202/745-0026. To promote the role of women's business enterprises and to assist women in executive management positions within the industry.
- 15. WOW (Wider Opportunities for Women), 1325 G Street NW. Washington, DC 20006, Ms. Jane P. Fleming, 202/638-3143. To achieve economic independence and equality of opportunity for women and girls.

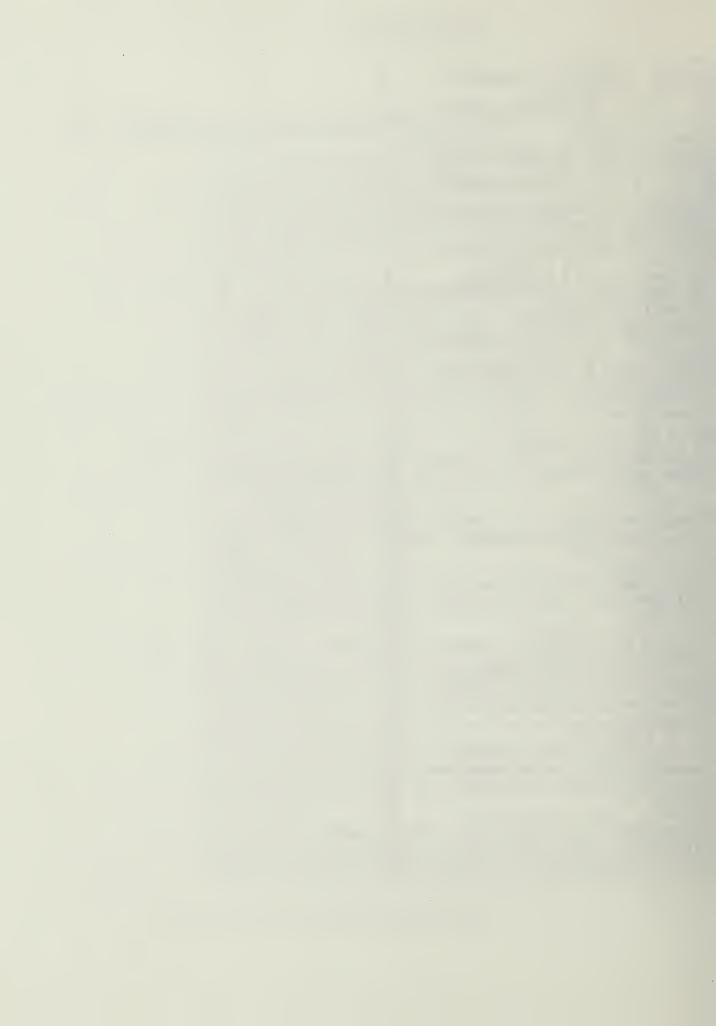
## II. The following maintain additional lists of MBEs:

- 1. **The American Consulting Engineers Council**, 1015 Fifteenth Street, NW, Suite 802 Washington, DC 20005, 202/347-7474.
- 2. Caltrans (California Department of Transportation). 1120 N Street, MS 79, Sacramento, CA 95814, Ms. Algerine McCray, 916/227-2205, FAX: 916/227-2208. Maintains extensive list of certified disadvantaged and WBE bidders.
- 3. The Community Redevelopment Agency of the City and County of Los Angeles, 354 South Spring Street, Los Angeles, CA 90013, Mr. Daniel R. Rios, 213/977-1650. Directory of Minority and Woman Construction Contractors and Related Businesses.
- 4. **Human Rights Commission of San Francisco**, 25 Van Ness Avenue, 8/F, San Francisco, CA 94102-6033, Ms. Pansy Waller, 415/252-2519. *M/WBE certification of construction contractors, consultants, suppliers and vendors.*
- 5. National Minority Business Campaign, 2105 Central Avenue Northeast, Minneapolis, MN 55418, Ms. Liz Kahnk, 612/781-6819. Publishes "Try Us"- a national MBE directory, \$37.00.
- 6. **Port of Oakland**, PO Box 2064, Oakland, CA 94604, Ms. Cheryl Perry League, 510/272-1417. *Publishes Directory of Minority Construction Contractors & Subcontractors*.
- 7. SAMTRANS, PO Box 2727, South San Francisco, CA 94083-2727, Ms. P. J. Pickens, 650/340-6417. Maintains joint database of D/WBEs for Bay Area public transit agencies.
- 8. San Francisco Redevelopment Agency, 770 Golden Gate Avenue, San Francisco, CA 94102-3120, Mr. Benson I. Hattem, 415/749-2423. Directory of Northern California Minority Construction Contractors and Truckers (\$15.00). Free lists: Woman-owned Construction Contractors and Truckers, Minority Professional and Personal Services Consultants, and Woman-owned Professional and Personal Services Consultants.
- 9. City of San José, Office of Contract Compliance, 151 West Mission Street, Room 129, San José, CA 95110, Mr. Rudolfo G. Navarro, 408/277-4025.
- 10. University of California, Office of Small Business Development, Material Management, 6701 San Pablo Avenue, Suite 218G, Berkeley, CA 94720, Mr. Claude E. Wilson, 510/642-8600, FAX: 510/642-8604.

N:/contcompl/director/1998 List of WBE Resources & Information

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		FIRST AMERICAN MUNICIPALS INC	
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San Francisco, CA 94119 BLK 415/541-9990 Fax/703-0575	RAMIREZ-TOM & ASSOCIATES Irma Ramirez-Tom 2682 Thirty Sixth Avenue
BALTIMORE MORTGAGE COMPANY See: BALTIMORE COMPANY, R L	San Francisco, CA 94116 CAU 415/664-1606 Fax/665-0362
HOUSING ASSOC DEVELOPMENT CONSULTAN See: VASCONCELLOS, RAE T	DIANE J ROBINSON MAI 388 Market Street, Suite 1580 San Francisco, CA 94111 CAU
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DORI FRIEND 264 Henry Street San Francisco, CA 94114 415/863-8919	CAU .	MOORE IACOFANO GOLTSMAN INC See: PUBLIC AFFAIRS/PUBLIC RELATIO DEBRA NICHOLS
FULL SPECTRUM Leslie DeBoer 150 East Dana Street		468 Jackson Street San Francisco, CA 94111 CAU 415/788-0766 Fax/788-0767
Mountain View, CA 94041-1508 650/398-7881 H S DESIGN Suzanne Skugstad, PT	CAU	PALANQUIN GRAPHICS INC Haley Tsang 123 Townsend Street, Suite 640 San Francisco, CA 94107 A/P 415/777-2731
463 1/2 Bryant Street San Francisco, CA 94107 415/495-7380 Fax/495-7382	CAU	PARKER DESIGN PUBLIC OUTREACH & GRA See: PUBLIC AFFAIRS/PUBLIC RELATIO
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San Francisco, CA 94132 415/587-7100 Fax/333-7100

Fekre Bekele

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Oakland, CA 94612	CAU
510/763-5484	

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T C B 24-HOUR MAID SERVICE TAKING CARE OF BUSINESS Betty Jean Banks 90 Rosie Lee, Apt. 1 San Francisco, CA 94124 BLK 415/647-3861

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# 415/495-6220 Fax/495-6266 KARIN M DUNRUD **ECLECTRICS** 505 Scott Street

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San Francisco, CA 94117

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MARIATTE C DENMAN See: SECRETARIAL & COURT REPORTING

JANE M WINSLOW CONSULTING See: PUBLIC AFFAIRS/PUBLIC RELATIO

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TERI AGUILAR See: ARTIST SCULPTOR & FOUNTAIN SP

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